Designing an ESP course for a group of employees working in the field of banking in Vietnam: A needs-based approach

Thiết kế kh ớa học tiếng anh chuyên ngành cho nhân viên Ngân hàng: Hướng tiếp cận dựa theo nhu cầu.

ABSTRACT

A growing need for English as the international language to improve effective communication has been emphasized in the context of Vietnam, especially among banking professionals, as a result of market globalization and integration. Moreover, it is recently believed that General English courses are insufficient in facilitating the learners to perform job-related communicative functions at work. With considerable concerns about this situation, the researchers conducted a study titled "Designing an ESP course for a group of employees working in the field of banking in Vietnam: A needs-based approach". The research aimed at scrutinizing and analyzing the needs of banking professionals from different banks in Vietnam so as to determine an appropriate designing approach to an applicable ESP course for the group of learners. The methods adopted comprised both quantitative and qualitative methods, including questionnaires, test, interviews and document reviews to evaluate the information from numerous aspects and hence ensure the validity as well as the reliability of the research. The study yielded significant findings in response to the proposed questions. Firstly, it can be inferred from the analyzed data that the teaching method will be applied in the course is Communicative approach due to the types of tasks the learners have to deal with at work as well as their high demand on improving communicative competence. Secondly, content-based approach which integrates practical tasks will be employed to design the syllabus as it is expected to expose students to the language naturally and provide them with experience in coping with real-life tasks. Thirdly, the role of teachers and learners in this course is different from that in traditional course since the learners no longer depend completely on teachers for knowledge. They themselves will take the major responsibility for their study. Last but not least, the book "Career Path: Banking, Book 2" will be utilized as the core materials of content based on objective and subjective analysis of the book.

REFERENCES

Ackroyd, S., & Hughes, J. A. (1981). Data collection in context. London: Longman.

- Brown, H. Douglas. (2001). *Teaching by Principle and Interactive Approach to language pedagogy*. New York: Longman Inc
- Brinton et al., (1989). *Content-based second language instruction*. Newbury House, New York (1989)
- Candlin, C. N. (1987). Towards Task-Based Language Learning. In C. Candlin, & D.Murphy (Eds.), Language Learning Tasks (pp. 5-22). Lancaster PracticalPapers in English. Lancaster: Lancaster University
- Cohen, L., Manion, L., & Morrison, K. (2007). Research methods in education.
- Davies, S(2003). Content based instruction in EFL contexts. *The Internet TESL Journal, Vol. IX, No.* 2. Miyazaki, Japan
- Dörnyei, Z. (2009). *The psychology of second language acquisition*. Oxford: Oxford University Press
- Doyle, W. (1983). 'Academic work.' Review of Educational Research 53.
- Dudley-Evans, T., & John, M. S. (1998). *Developments in ESP: A multi-disciplinary approach*. New York: Cambridge University Press.
- Duong, O. (2015). Meeting Students' Needs in a B.A. English Program in Vietnam. *Teacher's Edition 17*.
- Finocchiaro, M., & Brumfit, C. (1983). *The functional-notional approach*. Oxford: Oxford University Press.
- Hutchinson, T., & Waters, A. (1987). *English for specific purposes: A learning-centred approach*. Cambridge: Cambridge University Press.
- Jacobs, G. M, & Farrell, T. S. C. (2003). *Understanding and implementing the CLT*. (Communicative Language Teaching) paradigm. RELC Journal, 34(1), 5-30
- Larsen-Freeman, D., & Anderson, M. (2011). *Techniques & principles in language teaching* (3rd ed.). Oxford: Oxford University Press.
- Le, T. C. (2016). Needs analysis of English for mechanical engineering students in the Vietnamese context.

- Long, M. (1985). Input and second language acquisition theory. In S. Gass & C.Madden (Eds.), *Input in second language acquisition* (pp. 377–393).Cambridge, MA: Newbury House Publishers
- McDonough, S. (1981) . *Psychology in Foreign Language Teaching*. London: Allen and Unwin
- Mohammadzadeh, Barati, & Fatemi. (2015). An Investigation into the English

 Language Needs of Bank Employees of Saderat Bank in Mashhad. *Theory and Practice in Language Studies*, 5(6), 1695-1702.

 http://dx.doi.org/10.17507/tpls.0508.21
- Mohan, B. (1986). Language and Content. Reading, Mass.: AddisonWesley.
- MurphyI, R. S. (2018). The concept of syllabus design and curriculum development. In *Issues in syllabus design*(pp. 1-24). Rotterdam: Sense.
- Naqvi. (2015). ESP Course for Banking Personnel. Beaconhouse National University.
- Nguyen, M. T. (2012). Esigning an intensive EAP writing course for Vietnamese EFL students. *VNU Journal of Science*, 37-51.
- Nunan, D. (1988). Syllabus design. Oxford: Oxford University Press.
- Nurpahmi, S. (2016). ESP COURSE DESIGN: AN INTEGRATED APPROACH.
- Pienemann, M. and M. Johnston. (1987). 'Factors .influencing the development of second language proficiency' in D. Nunan (ed.): Applying Second Language Acquisition. Adelaide: National Curriculum Resource Centre.
- Rahman, M. (2015). *English for Specific Purposes (ESP): A Holistic Review*(Universal Journal of Educational Research).
- Richards, J., T. Platt, and H. Weber. (1985). *A Dictionary of Applied Linguistics*. London: Longman.
- Richards, J. C., & Rogers, T. (1982). Method: Approach, Design, and Proc. *TESOL Quaterly*, *16*(2), 153-168.

- Richterich, R & Chancerel, L. (1980). *Identifying the Needs of Adults Learning a Foreign Language*. Oxford: Pergamon Press
- Robinson, P. (1991). ESP today: A practitioner's guide. New York: Prentice Hall.
- Robinson, P. (2011). *Task-based language learning* (1st ed.). Oxford: Wiley-Blackwell.
- Rutherford, W. (1987). Second Language Grammar: Learning and Teaching. London: Longman.
- Salazar, E. U. (2017). Designing and Implementing an ESP Course: Revisiting and Implementation(28th ed., Vol. 17, Revista Pensamiento Actual). Universidad de Costa Rica Sede de Occidente.
- Songhori, M. H. (2018). *Introduction to Needs Analysis*.
- Strevens, P. (1980). *Teaching English as an international language: From practice to principle*. Oxford: Pergamon.
- Teddlie, C., & Tashakkori, A. (2009). Foundations of Mixed Methods Research:

 Integrating Quantitative and Qualitative Approaches in the Social and
 Behavioral Sciences. London: Sage.
- Ting, L. (2010). *An ESP Course Design for Airport Information Desk Staff*(4th ed., Vol. 33, Chinese Journal of Applied Linguistics (Bimonthly)).
- White, R. (1988). The ELT curriculum. Oxford: Blackwell.
- Widdowsen. (1981). English for Specific Purposes: Criteria for course design for English for academic and technical purposes. Newbury House.
- Widdowson, H. (1979). *Explorations in applied linguistics*. Oxford: Oxford University Press
- Widdowson, H. G. (1987). 'Aspects of syllabus design' in M. Tickoo (ed.): Syllabus Design: The State of the Art. Singapore: Regional English Language Centre.
- Wilkins, D. A. (1976). *Notional syllabuses*. Oxford: Oxford University Press

Wu, Y., & Chin, S. (2017). An investigation into the English language needs of banking and finance professionals in Taiwan.